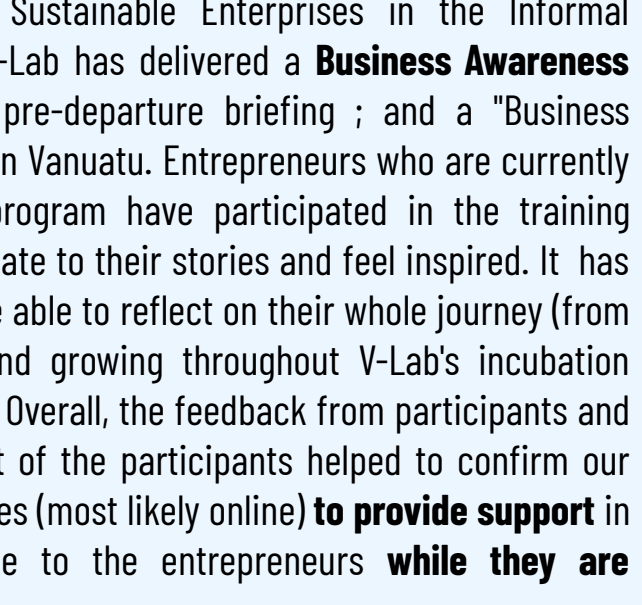
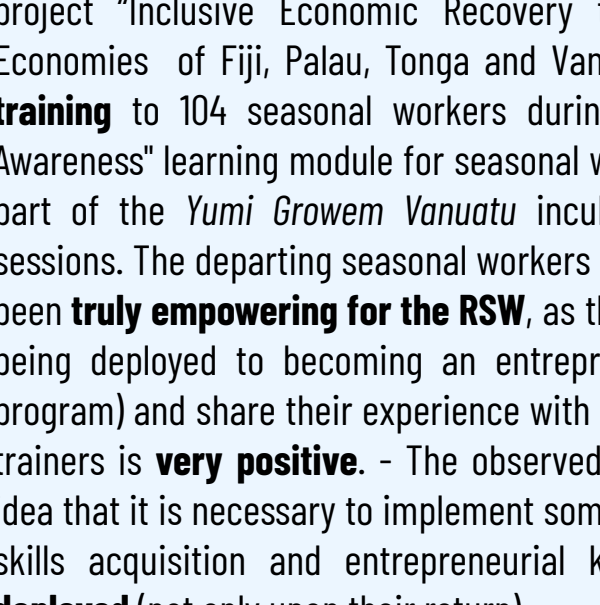




V-lab closes the year 2021 brightly! We wish to share with you some of our achievements.

The **Yumi Growem Vanuatu** program, the first ever program to accompany **the economic reintegration of returned seasonal workers** through support for **entrepreneurship**, funded by DFAT and MFAT and conducted by V-Lab in collaboration with the DoL, was **extended** until end of May 2022.

Among the activities planned: Coaching session, In-depth training on financial management and on digital marketing, Field visits, Networking. Out of 35 participants, only 4 have dropped out since the launch of the program. The final attendance rate for coaching and training sessions is 92%! V-Lab team is specially proud and grateful to have witnessed a **general dynamic of personal empowerment** and professional progress. 1/3 of the cohort have a formally registered business, and all individuals have now a business plan, a clearer vision and a network. Our **milestone** in 2021: The creation of the **Yumi Growem Vanuatu** association, on the entrepreneurs' own initiative, aiming at extending and sustaining the support provided to returned seasonal workers in their entrepreneurial journey. Further incubation programs will hopefully emerge and new cohorts of entrepreneurs shall be supported, starting next year.

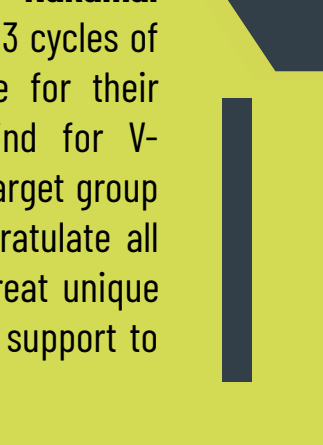
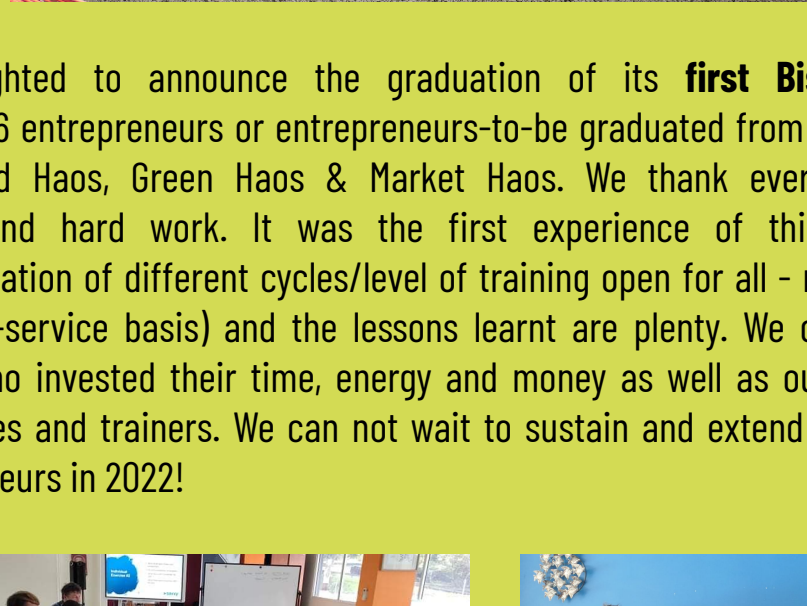


Further, **V-Lab has started to engage with seasonal workers prior to their deployment!**

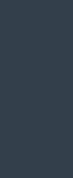
As part of a program funded by the **International Labour Organization** under the UN joint project "Inclusive Economic Recovery through Sustainable Enterprises in the Informal Economies of Fiji, Palau, Tonga and Vanuatu", V-Lab has delivered a **Business Awareness training** to 104 seasonal workers during their pre-departure briefing ; and a "Business Awareness" learning module for seasonal workers in Vanuatu. Entrepreneurs who are currently part of the **Yumi Growem Vanuatu** incubation program have participated in the training sessions. The departing seasonal workers could relate to their stories and feel inspired. It has been **truly empowering for the RSW**, as they were able to reflect on their whole journey (from being deployed to becoming an entrepreneur and growing throughout V-Lab's incubation program) and share their experience with wisdom. Overall, the feedback from participants and trainers is **very positive**. - The observed interest of the participants helped to confirm our idea that it is necessary to implement some modules (most likely online) **to provide support** in skills acquisition and entrepreneurial knowledge to the entrepreneurs **while they are deployed** (not only upon their return).



Tugeta, Yumi Growem Vanuatu !



V-Lab is delighted to announce the graduation of its **first Bisnis Nakamal participants**. 16 entrepreneurs or entrepreneurs-to-be graduated from the 3 cycles of learning : Seed Haos, Green Haos & Market Haos. We thank everyone for their commitment and hard work. It was the first experience of this kind for V-Lab (implementation of different cycles/level of training open for all - no target group - on a pay-for-service basis) and the lessons learnt are plenty. We congratulate all participants who invested their time, energy and money as well as our great unique team of coaches and trainers. We can not wait to sustain and extend our support to more entrepreneurs in 2022!

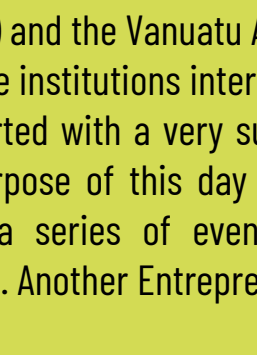



Entrepreneurs run businesses in the sectors of: High Fashion, Catering, Massage therapy, Construction, Fishing, Carpentry, Frozen packaging, Housing and Rentals, Handicraft and Decoration, Solar energy.
 Entrepreneurs-to-be have business ideas in the sectors of: Retail shop, Food delivery, Health care products.

All participants showed a great level of interest, curiosity, commitment and resilience. Congratulations to our pioneers!

Long Laef to V-Lab and to the Bisnis Nakamal!

Presently three cycles have been developed to help young entrepreneurs. The Seed Haos, The Green Haos and The Market house. (see below). Three cycles/projects are to be developed in 2022: training program targeting retirees ; coaching diagnostic clinic ; training cycles tailored for SMEs.

The Bisnis Nakamal - Learning Cycles  The Bisnis Nakamal also offers tailored trainings and learning opportunities to individuals, private companies, Government departments, etc. in the area of business and personal development. For any question or enquiry, contact us @ bsisnakamal@v-lab.org In partnership with 	Name of the learning cycle The Seed Haos
	Duration of cycle 8 weeks Objective of cycle Yu wantem gadenim wan blinis be yu no gat wan gudofala finging! The Seed Haos base hemi sapot yu blong finem want! Format of cycle 4 workshops and 1 individual coaching session Price of cycle (subsidized) 15,000Vt The Seed Haos is designed to support potential entrepreneurs to identify a business idea. Through workshops and individual coaching session, our team will test your entrepreneurship potential and help you to find a good business idea!
	Name of the learning cycle The Green Haos
	Duration of cycle 8 weeks Objective of cycle Yu gat wan blinis finging be yu no sua se hemi wan gudofala want! The Green Haos base hemi sapot yu blong kosem avil bling developem blinis blong yu! Format of cycle 4 workshops and 2 group coaching sessions Price of cycle (subsidized) 20,000Vt The Green Haos is designed to support anyone with a business idea to assess its viability before starting it. Through trainings and group coaching sessions, our team will support you to explore further your idea and assess its business potential!
	Name of the learning cycle The Market Haos
	Duration of cycle 12 weeks Objective of cycle Yu Gat wan blinis blinis be yu wantem growem hem? The Market Haos base hemi sapot yu blong kosem avil skills blong developem blinis blong yu! Format of cycle 8 workshops and 6 group coaching sessions Price of cycle (subsidized) 35,000Vt The Market Haos is designed to support young entrepreneurs to develop their business. Through a series of trainings and group coaching sessions, our team will acquire all the necessary skills to become a successful entrepreneur!

V-Lab is working with students!

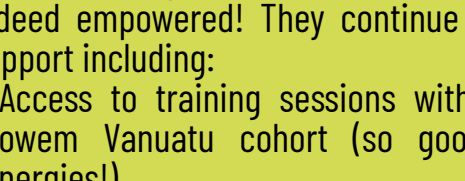
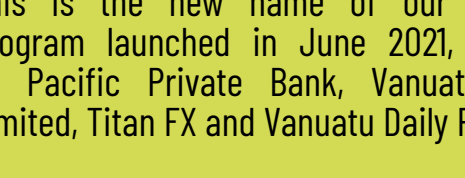
In the framework of the project "employability of students of the National University of Vanuatu" funded by the Solidarity Fund for Innovative Projects, Civil Societies, Francophonie, and Human Development (FSPI) of the French Ministry for Europe and Foreign Affairs, a partnership has been signed with V-Lab to support the inclusion of entrepreneurship in the NUV programs and activities.

Under this project, many activities are planned. They are aimed, inter alia at developing the awareness and knowledge of students from the National University of Vanuatu (**NUV**), the Vanuatu Institute of technology (**VIT**) and the Vanuatu Agriculture College (**VAC**) on how to start and develop a business while developing these institutions internal capacities to deliver such training.

The project started with a very successful first Entrepreneurship open Day at the National University campus. The purpose of this day was to expose the students with entrepreneurs and have them to participate to a series of events such as ideation sessions, round table discussions, pitching competition, etc. Another Entrepreneurship open Day was organized in Santo at the Vanuatu Agriculture College!

Further, a 10 weeks learning cycle was organized with the VIT - Vanuatu Institute of Technology. 21 students happily graduated after pitching their ideas during the closing ceremony.

Among the other planned activities: Field visits, Summer School for NUV and VIT students.



Thank you to our generous sponsors!

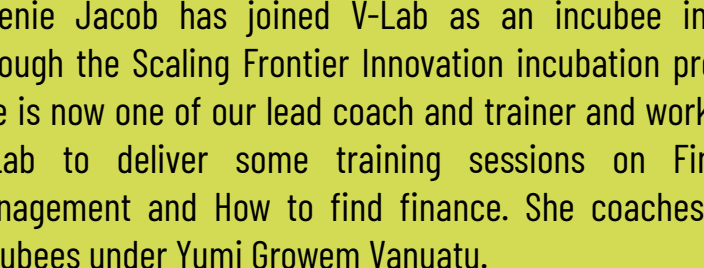
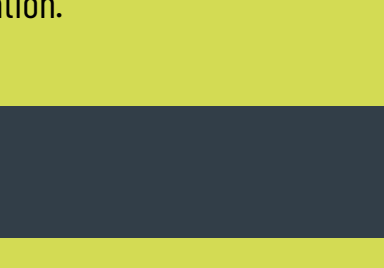
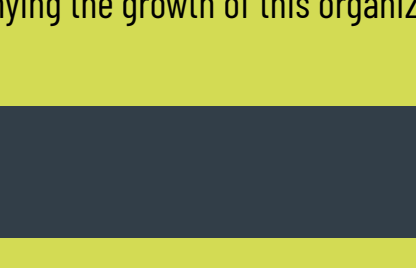


Pawarem Manples

This is the new name of our Incubation Program launched in June 2021, sponsored by Pacific Private Bank, Vanuatu Consulting Limited, Titan FX and Vanuatu Daily Post

The 4 incubees (3 businesses): Max Albert, Jester and Stephanie Titus, Dalida Borslasa, are indeed empowered! They continue to receive support including:

- Access to training sessions with the Yumi Growem Vanuatu cohort (so good for the synergies!)
- Regular coaching sessions
- Access to vouchers for services and goods benefiting to their business



We wanted to share with you one key moment V-Lab has helped to organize: We were so honored to have hosted a party to celebrate Vanessa Quai becoming Goodwill Ambassador for Ikanna Cancer Society, which is presided by Max Albert and Quai is part of this one-year incubation program, Pawarem Manples, aimed at supporting and accompanying the growth of this organization.

Thinking outside the box....



Our coach & trainer of the year

Velenie Jacob has joined V-Lab as an incubee in 2020 through the Scaling Frontier Innovation incubation program. She is now one of our lead coach and trainer and works with V-Lab to deliver some training sessions on Financial Management and How to find finance. She coaches some incubees under Yumi Growem Vanuatu.

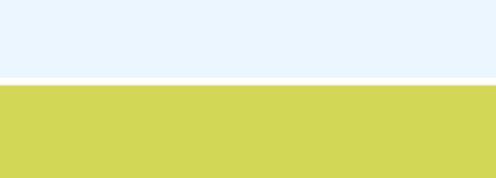
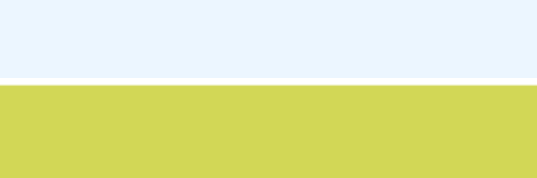
Velenie works as a Finance officer for Vanuatu Investment Promotion Authority. She funded her own company "Narara Consulting", aiming to bring up small businesses to a standard where business owners are capable to understand and compile bookkeeping of their businesses as well as able to understand business finances better.. Her slogan is "Brekem silence. Takoaboat finance".

Velenie is currently working with V-Lab to develop our Finance Nakamal, aiming at delivering tailored training on financial management to individual and businesses on a pay-for-service basis.

Thank you Velenie for growing with us!



V-Lab actively participated in the New-Zealand/Vanuatu Expo and Fun Day 2021!



Thank you for your being part of our adventures in 2021. We wish you a very blissful happy new year.

Torika, Emma, Marc-Antoine, Laura, Bertha.

LUKIM YU IN 2022!



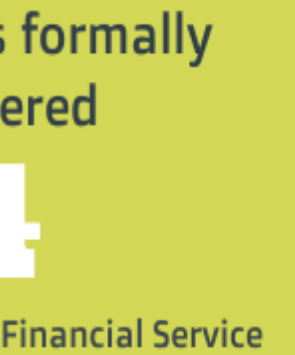
contact us: laura@v-lab.org



Our achievements in 2021

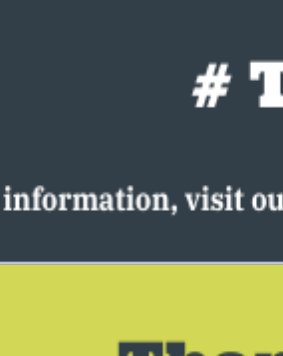


67
Local entrepreneurs supported in 2021



52%
Of the entrepreneurs we have supported are women

547
Hours of individual coaching and 57 half days of training provided



80%
of our trainers and coaches are Ni-Vanuatu men and women

100%
of our incubees are Ni-Vanuatu men and women



14
Businesses formally registered

With the Vanuatu Financial Service Commission during or immediately following the support provided by V-lab



6
Support programs implemented in 2021, targeting:

- Seasonal workers
- Students (UNV, VIT & VAC)
- Start-ups
- Social enterprises
- Charitable associations



Congratulations to all the entrepreneurs in Vanuatu !!!

Together we are stronger

For more information, visit our website: www.v-lab.org

Thank you to all our donors and sponsors !

