



TOGETHER WE ARE STRONGER

V-LAB has great news about our projects and from our incubees to share with you!

We would like to start this fourth edition by introducing you to our new cohort of talented young entrepreneurs! Through the support provided by DFAT funded program "Scaling Frontier Innovation", those selected entrepreneurs will receive for the next 4 months an extensive package of support, which includes training, coaching and networking. This program is also supported by Business Link Pacific.



Winy MARANGO

"I aim at providing IT services of the highest standard to businesses across all industries"

Blue Bay
RESORT & RESTAURANT



Eric VATOKO

Blue Bay Resort
"I run this small resort and wish to develop it further."



James RORY

"I want to create a platform that will promote and help local musicians"



Basil LEODORO

Pioneer of telemedicine in Vanuatu
"Along with Torika Kalman, we want to connect rural healthcare workers to specialists remotely to save lives."



Jean-Luc BOAS

"My idea is to establish an engineering training facility targeting students who wish to specialize in this area"



Roy Lui JOHN

"My idea is to build Eco friendly homes and distributing bio digesters for seasonal workers throughout Vanuatu."



Slone MARAKITEREV

"I would like to develop an online news avenue particularly using Facebook. The news distribution will be in a visual form."



Amando LEINGKONE

"I wish to develop my car wash business while provide a safe space for youths."



Sethy MELENAMU

"My idea is to create strong and durable shopping bags made out of waste packaging plastic materials"



Primrose TORO

Lending Edge Solutions
"Borrowing with confidence"



Leisau Isobel LAKELEO

Lending Edge Solutions
"Borrowing with confidence"



Velenie JACOB

Lending Edge Solutions
"Borrowing with confidence"

V-Lab is about connecting people. V-Lab is the way to go.

Accompany, Improve, Influence

...V-Lab is always looking at improving its methods. To this end, it has now developed a “model incubation program” which is guided by two key principles:

1. A personalised approach to coaching: the new coaching process is supposed to build bridges between training and coaching, thus ensuring that incubees receive through individual coaching the necessary support to apply all information received during the training.
2. A localised approach to coaching and training: V-Lab has recruited local coaches and trainers. Experienced coaches and trainers will all work hand in hand with a local counterpart and will develop their capacities so that in the near future they themselves can become lead trainers and coaches.



Marc-Antoine MOREL
V-LAB
President



Marc GÉRARD
Yumiwork, PDT
Co-founder and Director



Rob MACALISTER
Savvy Vanuatu
Managing Director



Arnaud FOUCHÉ
Yumiwork, PDT
Co-founder and Director



Chris ELPHICK
Breadfruit Consulting
Founding partner

MEET THE COACHES AND CO-COACHES



Tony CRÉTIER
VBL media
Director



Serah TARI
V-Lab
Vice President



Joe BETSESAL
Mooring's Hotel
General Manager



Rona GARAE
Oils of Paradise
Founder & Owner



David JOEL
Namba 1 Security Services
Founder & Owner

CONNECTION

Accompany, Improve, Influence

Some other news...

V-Lab is very honored to have received the visit of **Susan Ryle**, the Australian Deputy High Commissioner and of **Christelle Thieffry**, Senior Program Manager Education & Skills, who have met on this occasion our new cohort of entrepreneurs as well as their coaches and co-coaches.



...In the meantime....

The Support and Awareness Program for Entrepreneurship and Innovation led by V-Lab and the National University of Vanuatu has come to an end!

The approach chosen by the program (trainings organized in parallel with the gradual drafting by the students of their business plan + 1-to-1 coaching sessions + field visits) proved to be very successful and stimulating.

The attendance level has been high throughout the program with most of the students participating to all the training and coaching sessions, despite the burden that these sessions represented for the students.

The fact that at this stage most of the students are unlikely to start their business immediately should not be seen as a failure of the program. Indeed, the students are still young and are still lacking the necessary resources and experience to start a business. What they have learnt from a business and personal development perspectives will, with no doubt, help them throughout their professional lives. The connection that has been created between them, V-Lab and the business community will also remain, whatever choice they make for their immediate professional future.

In V-Lab's view, building bridges between university and the business world through hands-on and practical training and activities is critical to change the ecosystem in Vanuatu as this complements nicely the education received by the student throughout their university curricula. In light of this, **V-Lab stands ready to continue the collaboration initiated with the University of Vanuatu through this program.**



As part of the graduation Ceremony, each student received from JP Niura and DG Bergmans a certificate of appreciation to thank and congratulate them for their participation in the program.

THE COACH OF THE MONTH



MARC GÉRARD IS THE CO-DIRECTOR OF PACIFIC DIGITAL TRANSFORMATION CONSULTING.

HE HAS WORKED FOR KURT SALMON (ACCENTURE STRATEGY) AND EMNOS (AMERICAN EXPRESS). THEN HE HIRED

A CONSULTING TEAM IN SOUTH AMERICA, WORKING WITH +30 COMPANIES, AND CAME BACK TO VANUATU IN 2016, WHERE HE SET UP YUMIWORK, A CO-WORKING SPACE WITH A BUSINESS INCUBATOR.

MARC HAS AN MBA AND LOVES FREE DIVING.

BEING THE COACH OF VINCENT MARK SINCE THE START OF THE INCUBATION PROGRAM, HE IS CURRENTLY WORKING ON LAUNCHING LOKOL PRAES' ONLINE PLATFORM.



What about our four incubees: Roy, Vincent, Rebecca, Jack and Mary? Where do they stand?

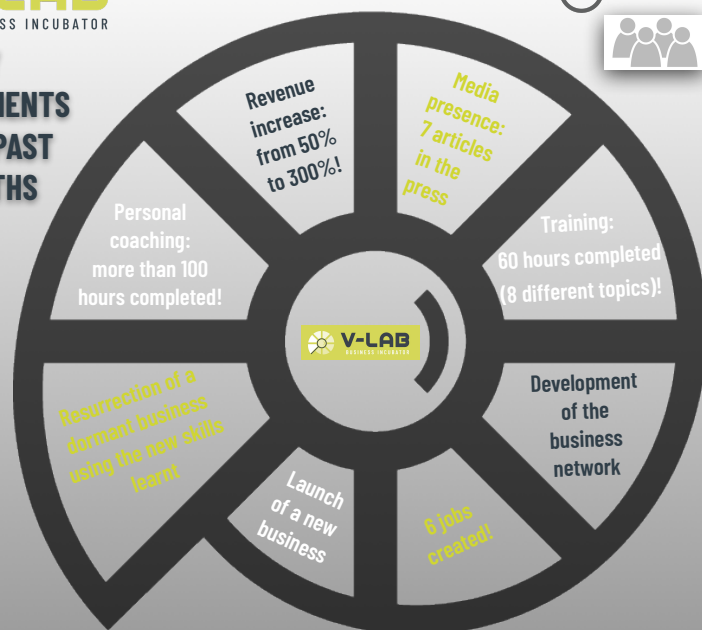


Susan Ryle at Yumiwork with four incubees of our first Incubation Program.



V-LAB
BUSINESS INCUBATOR

KEY ACHIEVEMENTS OF THE PAST 6 MONTHS



March - September 2020



Four incubees



Thank you to:



LAST TRAINING COMPLETED:

NEXT TRAININGS

CUSTOMER SERVICE MANAGEMENT

"HOW TO UNDERSTAND AND MEET YOUR CLIENT'S EXPECTATIONS."

BY CHRIS ELPHICK ON SEPTEMBER 16TH

FINANCIAL ENVIRONMENT *BY AJAY JAGANNATH ON NOVEMBER 18TH*

FINANCIAL LITERACY *BY BRED BANK ON DECEMBER 2ND*

SETTING UP A BUSINESS IN VANUATU *BY MARC-ANTOINE MOREL*