TOGETHER WE ARE STRONGER

V-LAB has great news about our projects and from our incubees to share with you!

We would like to start this fourth edition by introducing you to our new cohort of talented young entrepreneurs!

Through the support provided by DFAT funded program “Scaling Frontier Innovation”, those selected entrepreneurs will receive for the next 4 months an extensive package of support, which includes training, coaching and networking. This program is also supported by Business Link Pacific.

Winy MARANGO
“I aim at providing IT services of the highest standard to businesses across all industries”

Eric VATOKO
Blue Bay Resort
“I run this small resort and wish to develop it further.”

James RORY
“T would like to create a platform that will promote and help local musicians”

Jean-Luc BOAS
“My idea is to establish an engineering training facility targeting students who wish to specialize in this area”

Ray LuI JOHN
“My idea is to build Eco friendly homes and distributing bio digesters for seasonal workers throughout Vanuatu.”

Slone MARAKITEREV
“I would like to develop an online news avenue particularly using Facebook. The news distribution will be in a visual form.”

Basil LEODORO
Pioneer of telemedicine in Vanuatu “Along with Torika Kalman, we want to connect rural healthcare workers to specialists remotely to save lives.”

Sethy MELENAMU
“My idea is to create strong and durable shopping bags made out of waste packaging plastic materials”

Primrose TORO
Lending Edge Solutions “Borrowing with confidence”

Leisau Isobel LAKELED
Lending Edge Solutions “Borrowing with confidence”

Roy Lui JOHN
“My idea is to build Eco friendly homes and distributing bio digesters for seasonal workers throughout Vanuatu.”

Amando LEINGKONE
“I wish to develop my car wash business while provide a safe space for youths.”

Velenie JACOB
Lending Edge Solutions “Borrowing with confidence”
...V-Lab is always looking at improving its methods. To this end, it has now developed a “model incubation program” which is guided by two key principles:

1. A personalised approach to coaching: the new coaching process is supposed to build bridges between training and coaching, thus ensuring that incubees receive through individual coaching the necessary support to apply all information received during the training.

2. A localised approach to coaching and training: V-Lab has recruited local coaches and trainers. Experienced coaches and trainers will all work hand in hand with a local counterpart and will develop their capacities so that in the near future they themselves can become lead trainers and coaches.
Some other news...

V-Lab is very honored to have received the visit of Susan Ryle, the Australian Deputy High Commissioner and of Christelle Thieffry, Senior Program Manager Education & Skills, who have met on this occasion our new cohort of entrepreneurs as well as their coaches and co-coaches.

...In the meantime....

The Support and Awareness Program for Entrepreneurship and Innovation led by V-Lab and the National University of Vanuatu has come to an end!
The approach chosen by the program (trainings organized in parallel with the gradual drafting by the students of their business plan + 1-to-1 coaching sessions + field visits) proved to be very successful and stimulating.
The attendance level has been high throughout the program with most of the students participating to all the training and coaching sessions, despite the burden that these sessions represented for the students.
The fact that at this stage most of the students are unlikely to start their business immediately should not be seen as a failure of the program. Indeed, the students are still young and are still lacking the necessary resources and experience to start a business. What they have learnt from a business and personal development perspectives will, with no doubt, help them throughout their professional lives. The connection that has been created between them, V-Lab and the business community will also remain, whatever choice they make for their immediate professional future.
In V-Lab’s view, building bridges between university and the business world through hands-on and practical training and activities is critical to change the ecosystem in Vanuatu as this complements nicely the education received by the student throughout their university curricula. In light of this, V-Lab stands ready to continue the collaboration initiated with the University of Vanuatu through this program.
What about our four incubees: Roy, Vincent, Rebecca, Jack and Mary? Where do they stand?

Susan Ryle at Yumiwork with four incubees of our first Incubation Program.

**THE COACH OF THE MONTH**

**MARC GÉRARO IS THE CO-DIRECTOR OF PACIFIC DIGITAL TRANSFORMATION CONSULTING.**

He has worked for Kurt Salomon (Accenture Strategy) and Emnos (American Express). Then he hired a consulting team in South America, working with +30 companies, and came back to Vanuatu in 2016, where he set up Yumiwork, a co-working space with a business incubator.

Marc has an MBA and loves free diving.

**BEING THE COACH OF VINCENT MARK SINCE THE START OF THE INCUBATION PROGRAM, HE IS CURRENTLY WORKING ON LAUNCHING LOKOL PRAES' ONLINE PLATFORM.**

**LAST TRAINING COMPLETED:**

**NEXT TRAININGS**

**CUSTOMER SERVICE MANAGEMENT**

“HOW TO UNDERSTAND AND MEET YOUR CLIENT’S EXPECTATIONS.”

**BY CHRIS ELPHICK ON SEPTEMBER 16TH**

**FINANCIAL ENVIRONMENT BY AJAY JAGANNATH ON NOVEMBER 18TH**

**FINANCIAL LITERACY BY BRED BANK ON DECEMBER 2ND**

**SETTING UP A BUSINESS IN VANUATU BY MARC-ANTOINE MOREL**